
MOFFAT DICKSON A BRIDGE TO EUROPE AND JAPAN

By

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www.moffatdickson.com

Moffat Dickson 

Company Background

- Moffat - Family Name
- Dickson - Port Dickson, Malaysia
- Scottish Thistle
- Hibiscus - Malaysian National Flower



Moffat Dickson 



Morrat Dickson 



Background

- 30 years in the Pharmaceutical Industry
- 5 Years + President and Board Member for a Japanese Pharmaceutical Co in EU
- 7 Years + General Manager UK Japanese Oncology Company
- Started up both of the above Co's in EU/UK
- Founder Moffat Dickson 1999
- MBA from Oxford Brookes University

Industry Background

- Member of the Executive Committee - UK Pharmaceutical Licensing Group (200 Members)
www.plg-uk.com (Japan, Canada & EU)
- Member of the Eastern Region Bio Industry Association ERBI (Cambridge)
- Member of Oxford Trust (Science Oxford)
- Member of London Biotechnology Network
- Member of Japanese Pharma-kai Association

Pharmaceutical Licensing Group UK

- Non- profit professional association for people in business development and licensing
- Networking and professional development
- 200 UK members in pharma, biotech, drug delivery, OTC and generics
- 1,500 members in Europe, Canada and Japan

UK PHARMA LICENCING GROUP

WWW.PLG-UK.COM

What does Moffat Dickson offer ?

- Consultancy services to the pharmaceutical, biotechnology and healthcare sector
- Access to biotech and pharmaceutical companies in EU, Japan and South East Asia - including Licensing Opportunities

What does Moffat Dickson offer ?

- Training Courses for the Biotech and Pharmaceutical Sector
- Access to the Moffat Dickson 'Forum' - Key Opinion Leader's in Oncology & Urology
- Access to a network of independent consultants – Associate Companies

Access to Independent Consultants

Medical Vision

- Dr Karsten Feilberg MD
- Advise on pre-MHRA/EMEA Inspections

WMJ Consulting Ltd - Regulatory

- WMJ provided an integrated range of regulatory services from regulatory consulting, IND and CTA submissions right through to compilation and submission of regulatory dossiers.

Client Profiles - Assignments

- Swiss based service provider to the pharma and biotech sector
- Spanish Government Body – evaluation of the Japanese and Singapore Biotech Sector
- Specialised Oncology Training Course for a major Japanese pharmaceutical company
- Organisational review for a UK based Medical Royal College
- Canadian based Contract Research Organisation (CRO)
- UK based specialised (CRO)

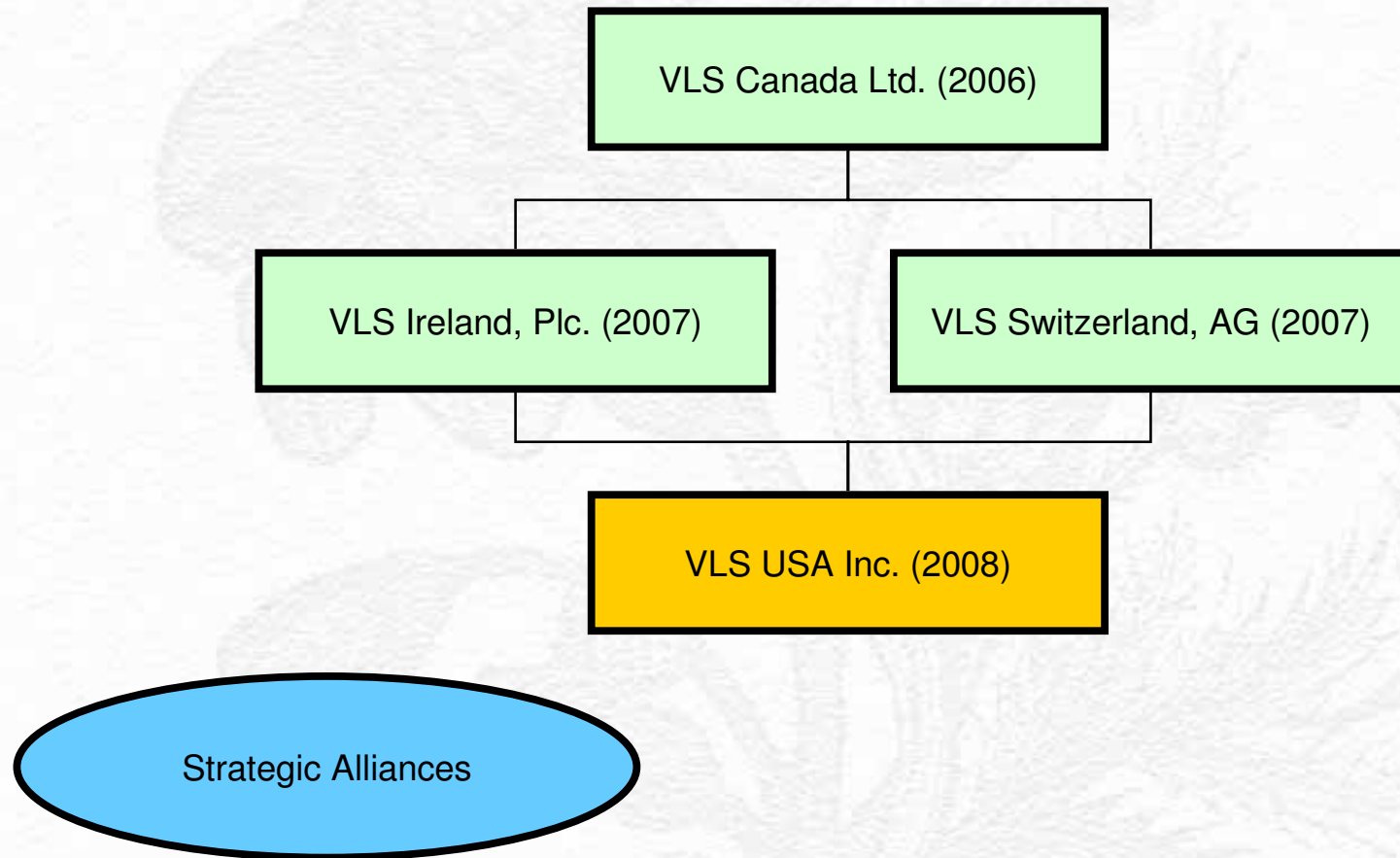
Venn Life Sciences Ltd.

*"our vision is to be one of the
most recognized quality brand
CROs in the world"*

Company overview

- “*Niche*” CRO based in Montreal, Canada
- Founded in 2006
- Privately held
- Our focus is supporting conduct of clinical trials in North America & Europe (South East Asia?)
- Founders combine several years of Global Biopharmaceutical development across several therapeutic areas
- Founders have accumulated over 11 yrs of Service Industry expertise

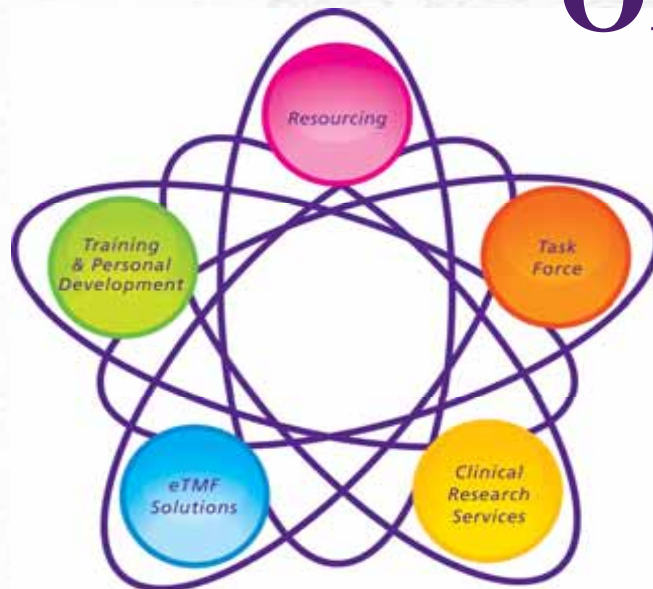
Our Network





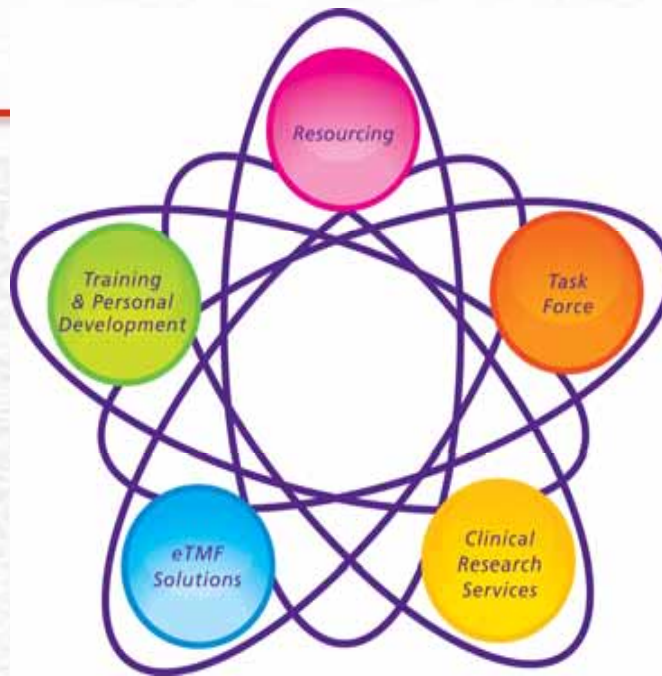
Phlexglobal Ltd.

Specialist Contract Research Organisation



Specialist CRO Areas

- Training and Personal Development
- Resourcing
- Task Force
- Clinical Research Services
- e-TMF Solutions: PhlexEview™



Trial Master File Management

Trial Master File Management - Phlexglobal

- Flexible Solutions to give optimum support to co's globally
- Option 1 - Paper copy document management
- Option 2 - Scan, index and upload via remote connection to client server or to disc – **PHLEXESCAN** (fully searchable)
- Option 3 - Stand alone system with paper copy at Phlexglobal or Sponsor - **PHLEXVIEW**
- eTMF a mirror image of paper TMF
- Hard copy storage in gas-compression protected room

IDEAS

- How to be Smart !
- Think Outside of the Box!



OPPORTUNITIES

BIG versus SMALL !



Current Climate

- OPPORTUNITIES FOR ALL COMPANIES
- BIOTECH/PHARMA SECTOR
- SMALL OR START UP

***How do we engage with
our clients?***

Moffat Dickson as a Provider

- Retained in an advisory capacity for access to Moffat Dickson Services - short or mid term basis
- Provide support into specific projects on a fixed fee basis
- Provide expertise from the Forum & Independent Consultants – fee for service
- Seek out acquisitions/licensing (in and out) opportunities – finder's fee



MOFFAT DICKSON

WE CAN PROVIDE THAT BRIDGE

Thank You for Your Attention

Moffat Dickson Ltd

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